

Unique chemicals made with the environment in mind

For 75 years, Sanko has played a key role in international supply chains by focusing on innovation and originality to provide the highest-quality chemical products. The company recognizes the niches in the global chemical industry, and plugs these gaps with forward-thinking solutions on which industries ranging from automotive to electronics and information paper rely.

Thanks to its dedication to *monozukuri*, the pursuit of excel-

lence and adaptation to market demands, Sanko achieved a patent for a new manufacturing process for the mass production of its organic phosphorus compound in the 2000s. This compound solved the problem of highly toxic dioxin being released when mobile phones were incinerated, and Sanko remains the global leader in production of the sought-after material.

In response to environmental concerns, the company has also

developed environmentally friendly color developers for thermal paper, a move towards more sustainable products which reflects a wider trend to make products safer for end users and more recyclable in the information paper industry.

Sanko's president, Yoshiyuki Takaki, explains the company's focus on unique products: "Inspiration is created by accumulating experimental results and connecting them. If you imitate another company, you will not be able to accumulate these experiences, so you will not be able to develop original products."

Sanko uses a small team of dedicated chemists to find new compounds, and its innovation has enabled it to expand internationally, including to Germany, Thailand, and the United States, among others, while its trading division uses its network to gather information on new needs from users and potential users in each country.



Yoshiyuki Takaki,
President,
SANKO CO.,LTD.

As Mr. Takaki says: "At the request of each user, we will consider the synthesis method and actually synthesize it."

By adhering to this principle, Sanko can develop new, patentable materials and compounds for clients to gain a competitive advantage in their production lines, and as the company does all of it trading in-house it can offer direct support to clients. By constantly testing the unexplored areas of chemistry, Sanko hopes to develop more revolutionary compounds to share with its global partners in years to come.

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